



A consultative approach combining our client's clinical knowledge with a strategic business focus to produce winning plans.

## Support available for:

1. Analysis of pre-qualification questionnaires and recommendations
2. Completion of pre-qualification questionnaires
3. Business plans for practice takeovers
4. Service redesign plans
5. 3 year strategic plans for General Practice

## Day 1 >

### Initial Consultation with Key Stakeholders

Every plan begins with a one-day consultation to gain clarity and understanding of our client's objectives for the plan being proposed.

This day includes:

- Developing a framework for the plan
- Understanding our client's vision, aims and objectives
- Discussing environmental factors and local situation analysis applicable to the practice / PBC cluster
- Agreeing the critical success factors
- Financial and organisational management planning

## Day 2 >

### Draft of Plan/Completion of PQQ

- Strategic planning consultant will complete first draft of the plan
- Strategic planning consultant will review and include additional documentation discussed with client on phase 1
- Client reviews first draft and provides feedback for changes to the plan
- Strategic planning consultant incorporates feedback and completes second draft

## Day 3 >

### Finalisation of 3-year strategic plan /PQQ

- Strategic planning consultant liaises with client to incorporate any additional information and feedback
- Strategic planning consultant completes final draft of the plan
- Client reviews and signs off the plan as complete

## Follow up Support >

### Optional Implementation Support

- Periodic input to implement delivery of agreed objectives and targets

Throughout the planning process our consultant will be available to telephone, consult and manage queries or questions relating to the plan.

## COST:

£750 + VAT per day

*Sponsorship may be available*

Call Oberoi Consulting on  
**01332 224251** to discuss  
your requirements

